USDA United States Department Agriculture

USDA's 92nd Annual

AGRICULTURAL OUTLOOK FORUM

TRANSFORMING AGRICULTURE

BLENDING TECHNOLOGY AND TRADITION

February 25-26, 2016 / Crystal Gateway Marriott Hotel, Arlington, Virginia

Sugar market update:

NAFTA sugar markets

JSG COMMODITIES

Agenda

- Shifting dynamics
  - Supply
  - Demand
- Reflection in ICE Sugar #16 futures

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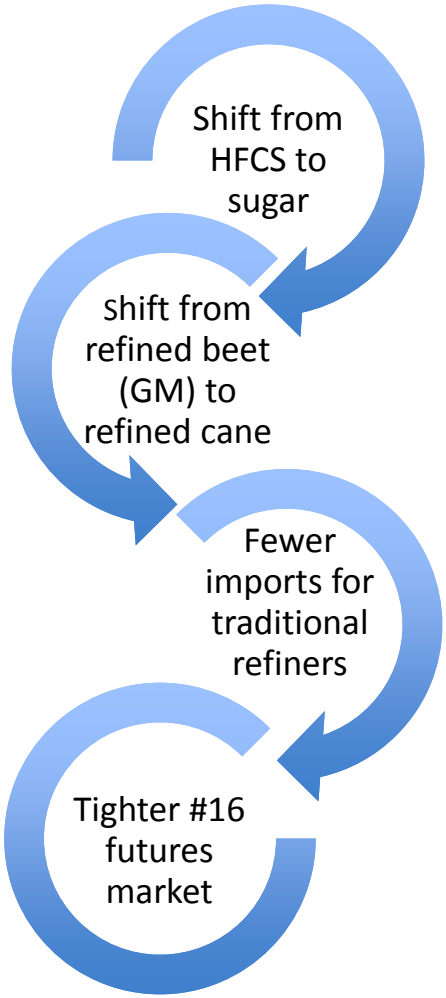
Shifting dynamic is US market:

Numerous – perception is running out ahead of reality, but growing



Mars, Hershey, General Mills, Panera, among others

Mexican imports for direct consumption
~725,000 MT in FY'15

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Non-GM Preference

How real?

And how important

a factor?

The Non-GMO Project is a non-profit organization committed to preserving and building the non-GMO food supply, educating consumers, and providing verified non-GMO choices.

Sampling of brands with at least some products verified non-GM:

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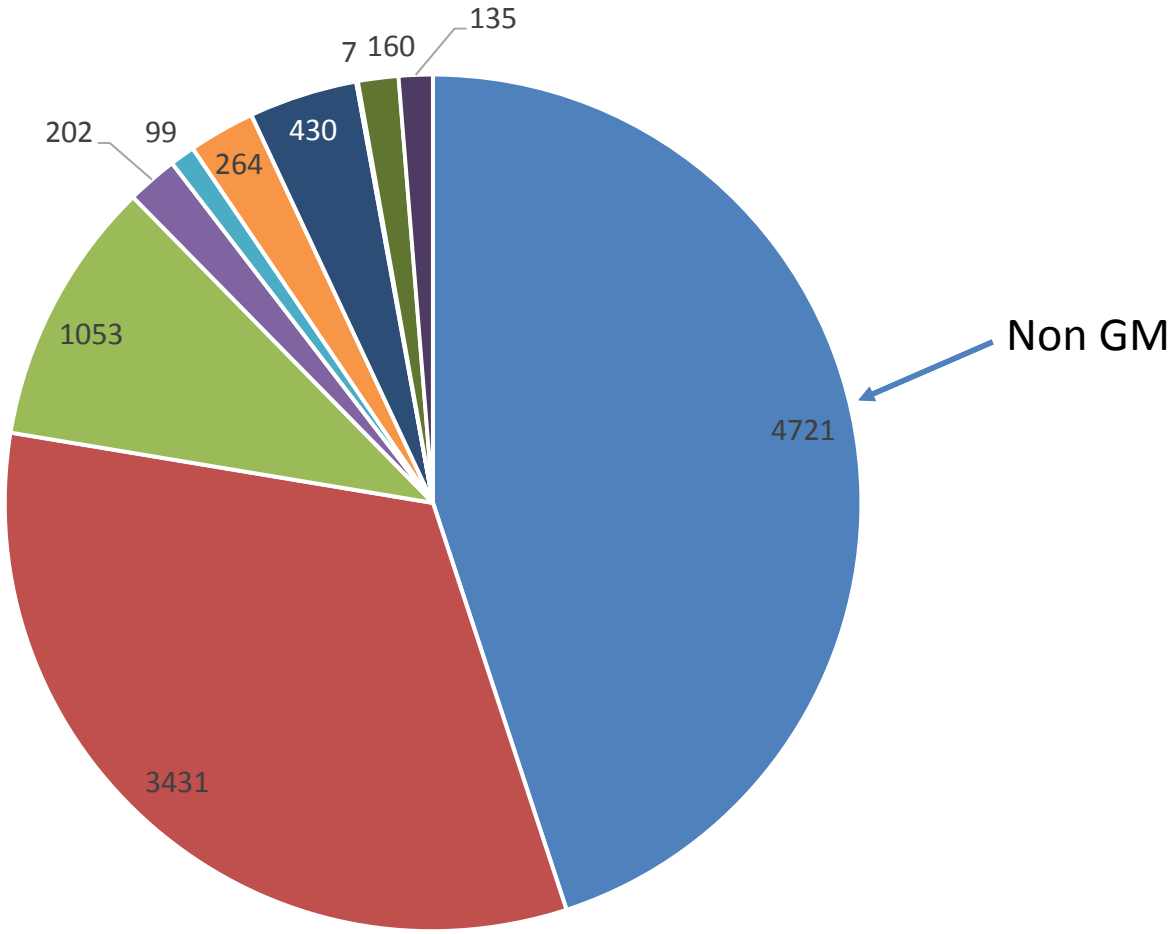
You are what you eat: FY'08

10.502 million strv



Source: USDA

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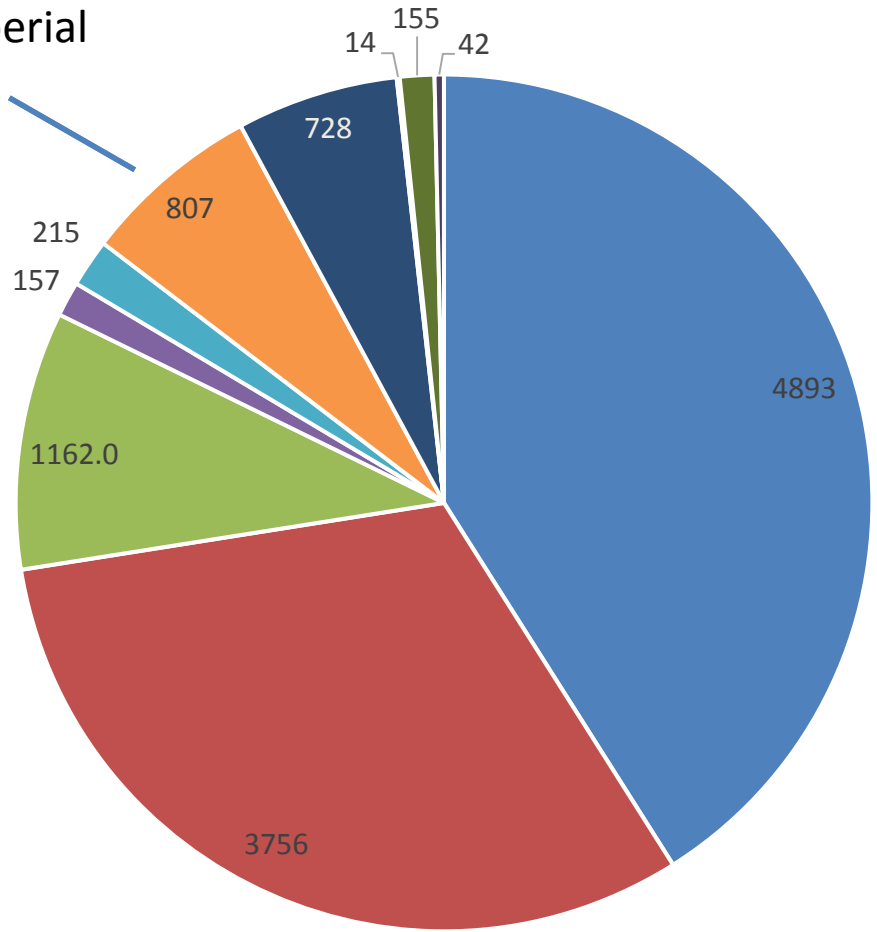
You are what you eat: FY'15

11.929 million strv

33.5 % to ASR or Imperial

47.6 % to Refiners



Source: USDA

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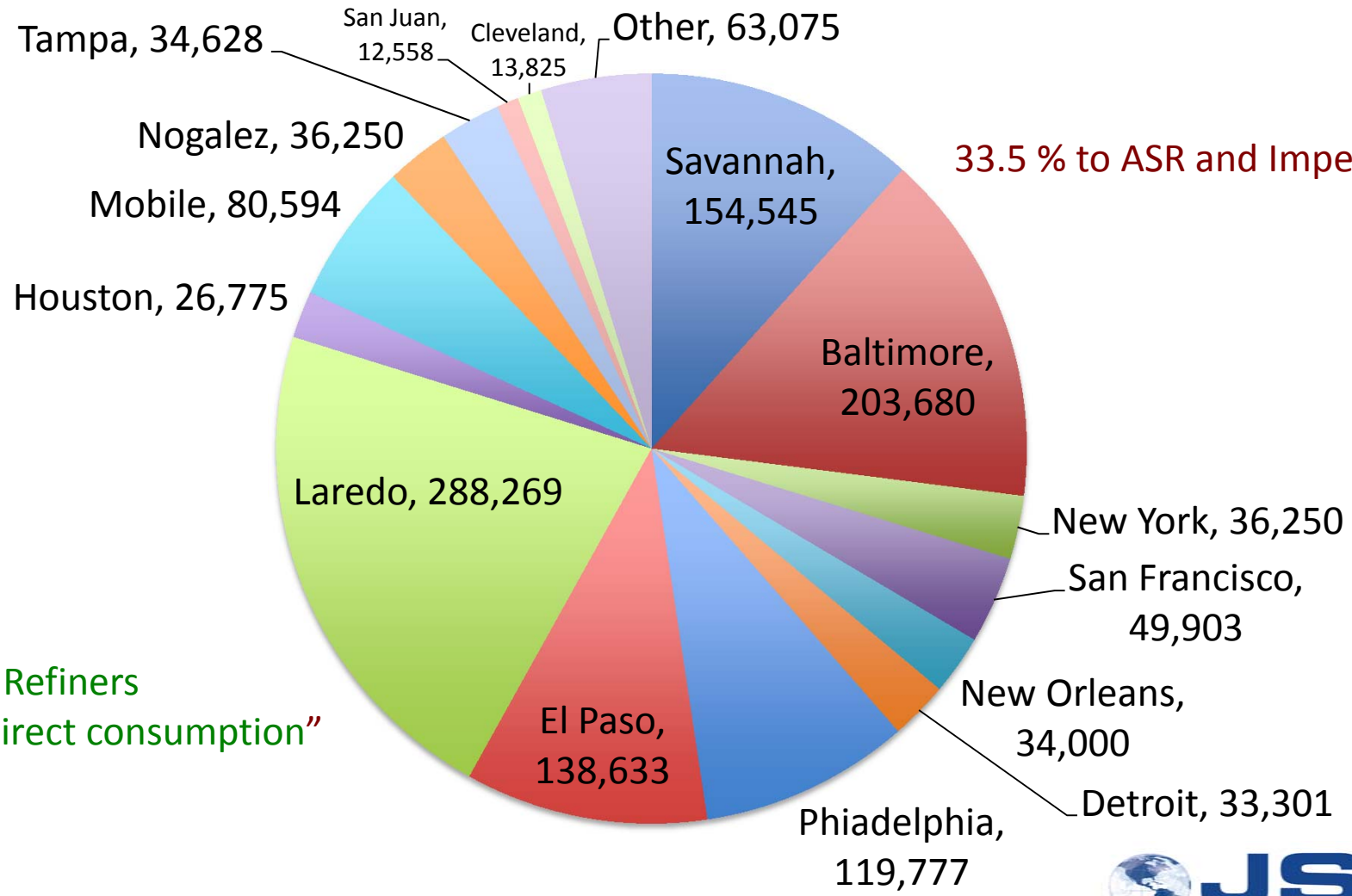
Imports from Mexico:

FY'15 1.326 million tonnes



33.5 % to ASR and Imperial

47.6 % to Refiners

52.4 % "Direct consumption"

Source: USDA/FAS

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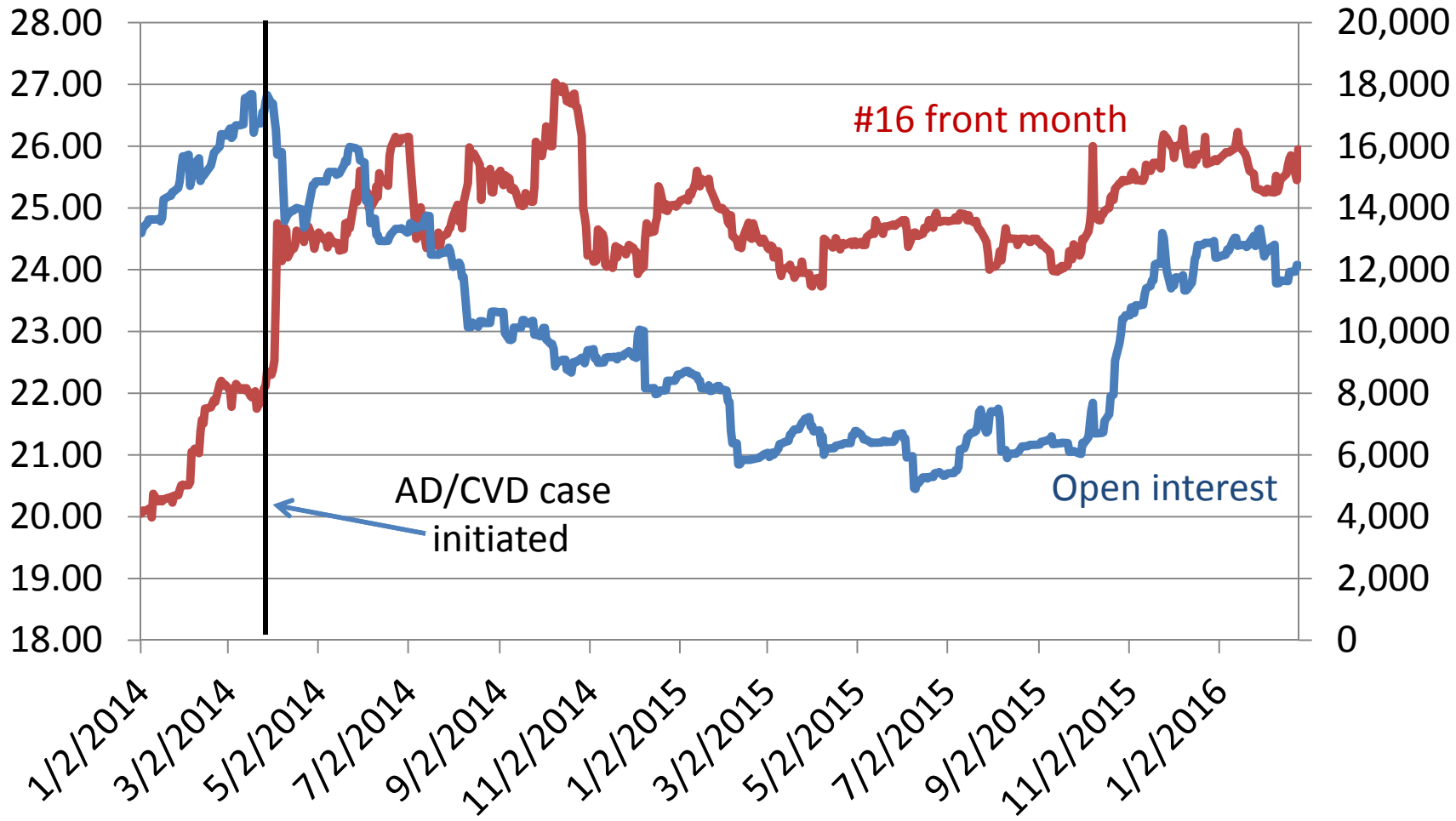
ICE #16

Symptomatic
of the
underlying
market

ICE #16 Price and Participation:



Source: ICE Futures US

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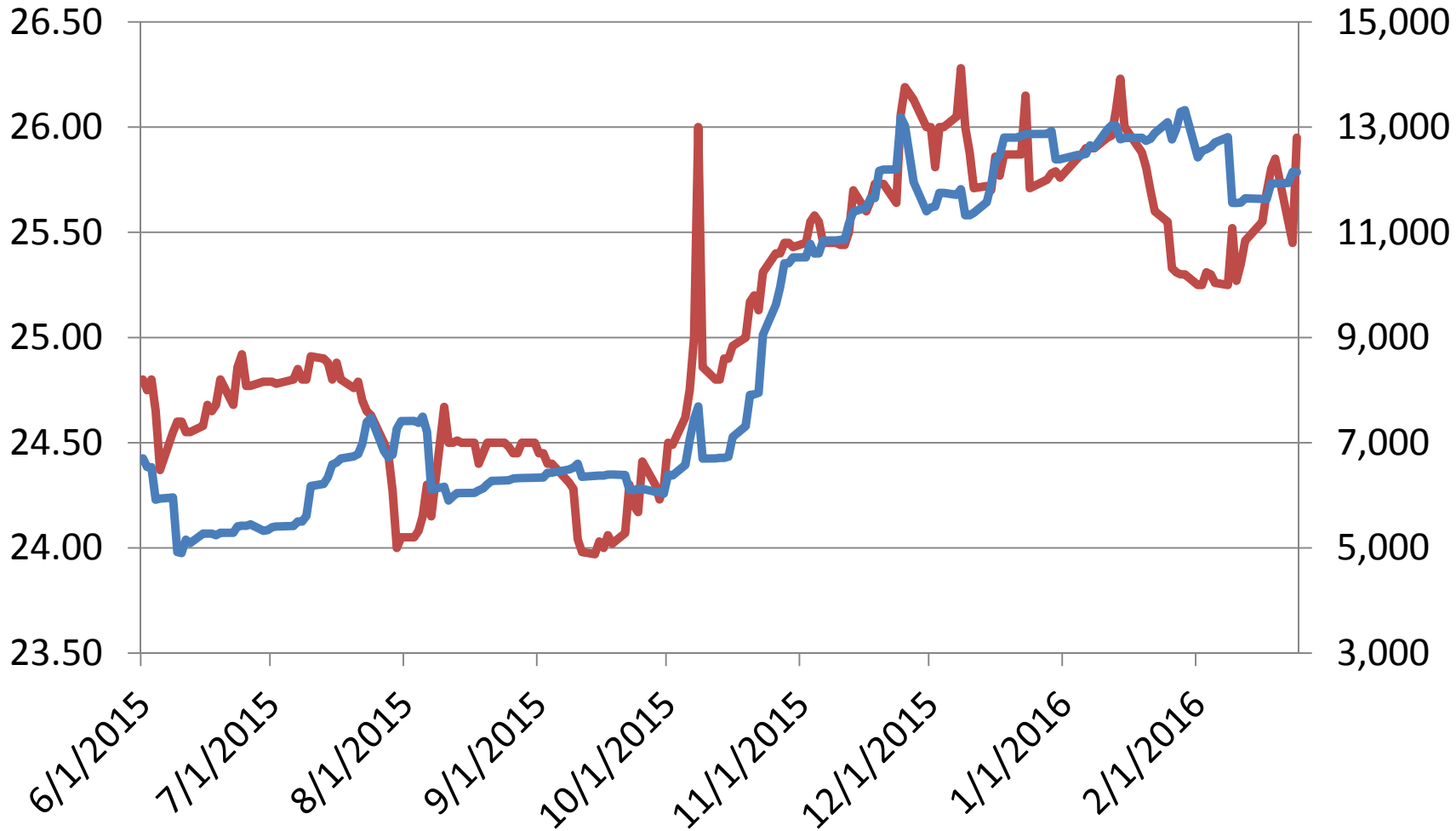
ICE #16 Price and Participation:

6/1/2015-2/24/2016



Source: ICE Futures US

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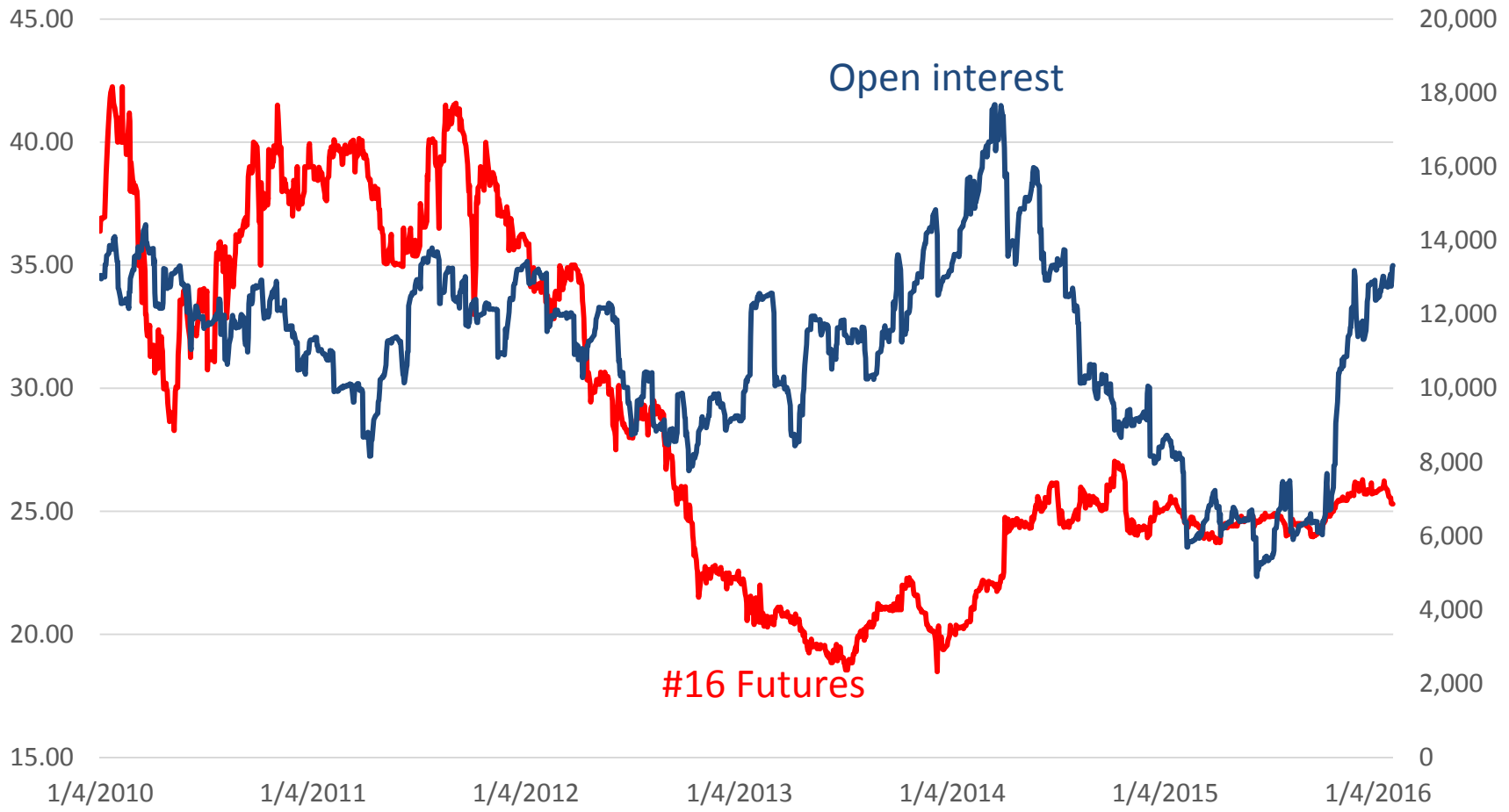
ICE #16 Price and Participation:



Source: ICE Futures US

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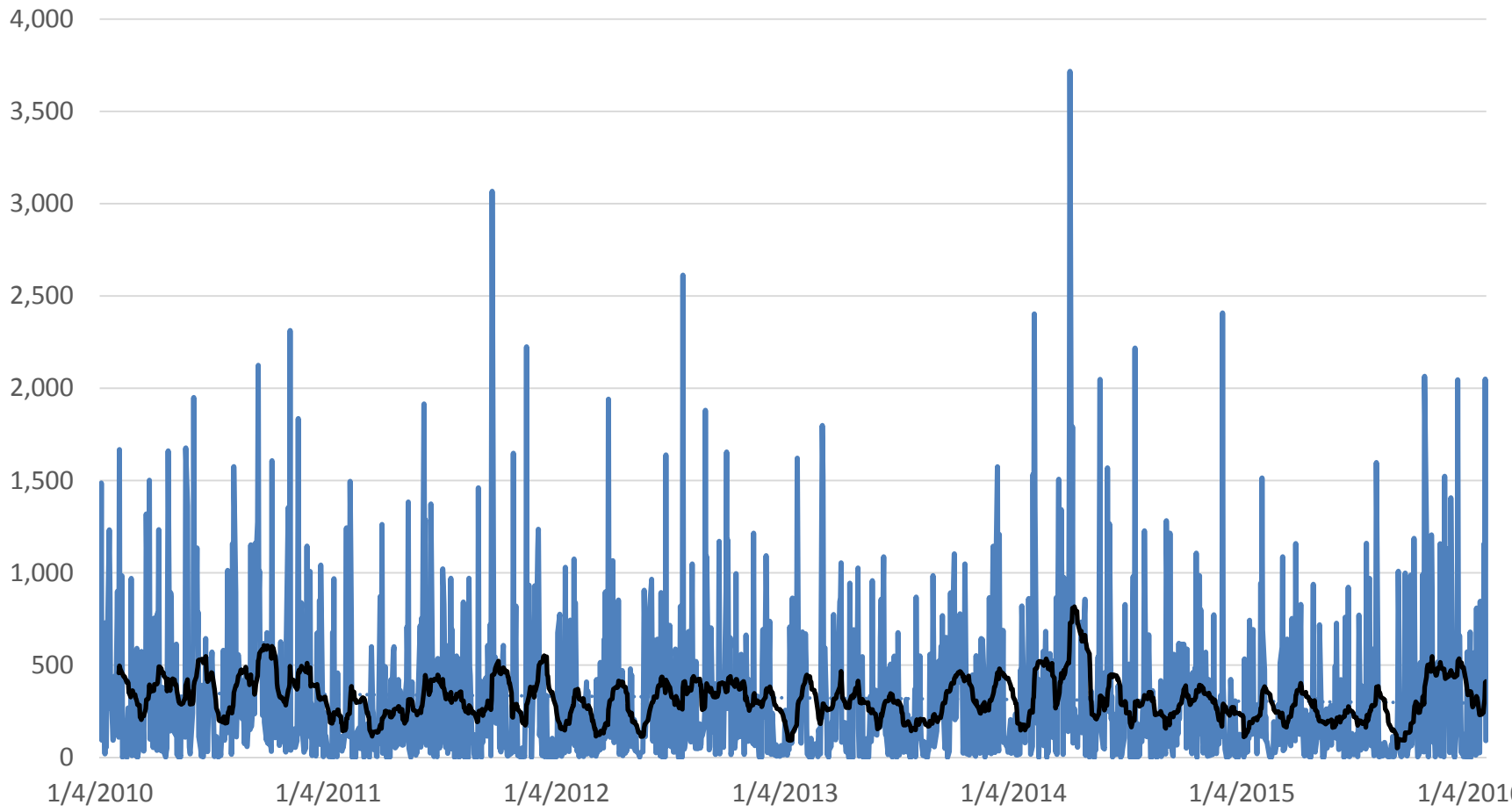
#16 daily volume



Source: ICE Futures US

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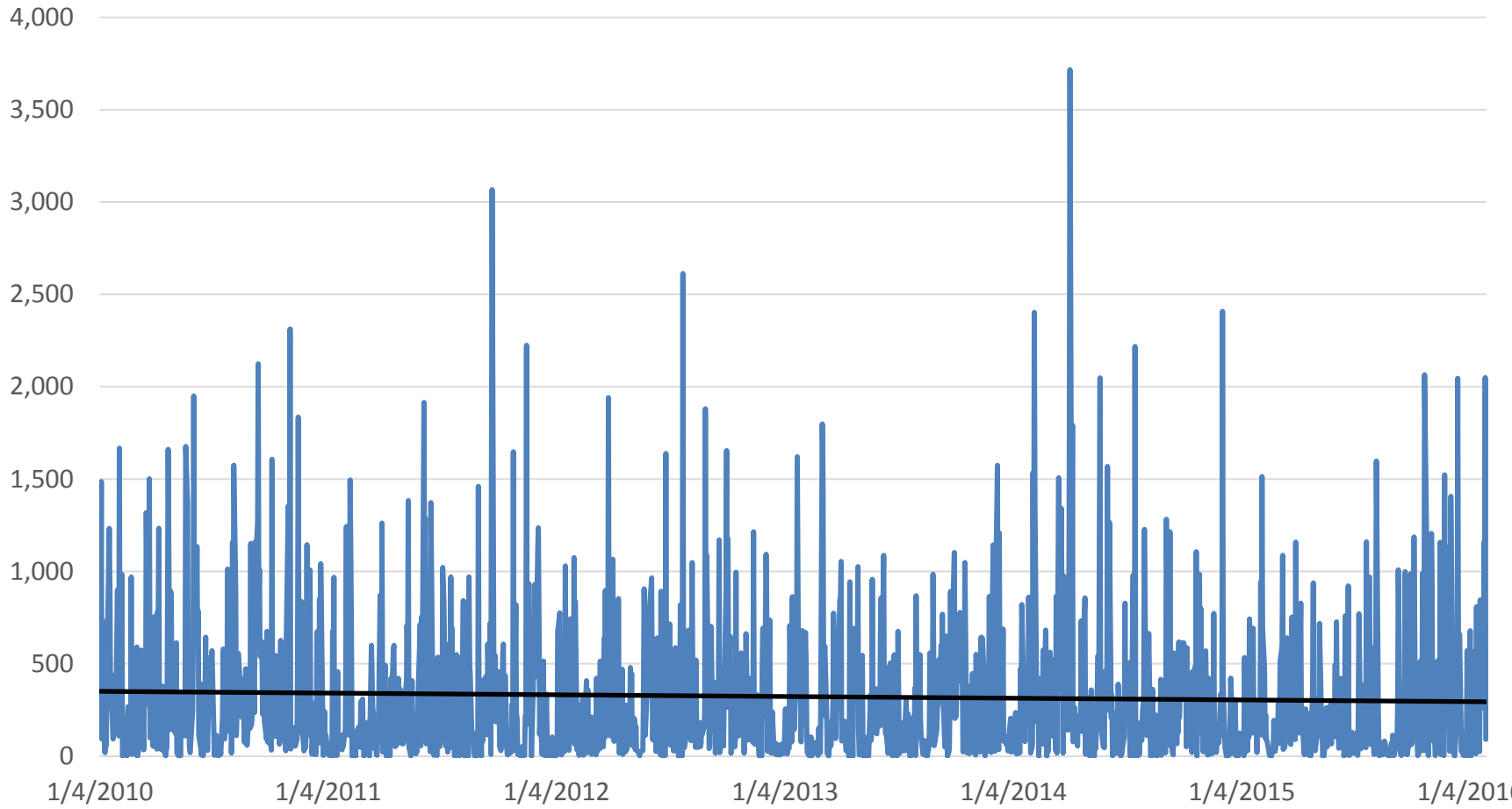
#16 daily volume



Source: ICE Futures US

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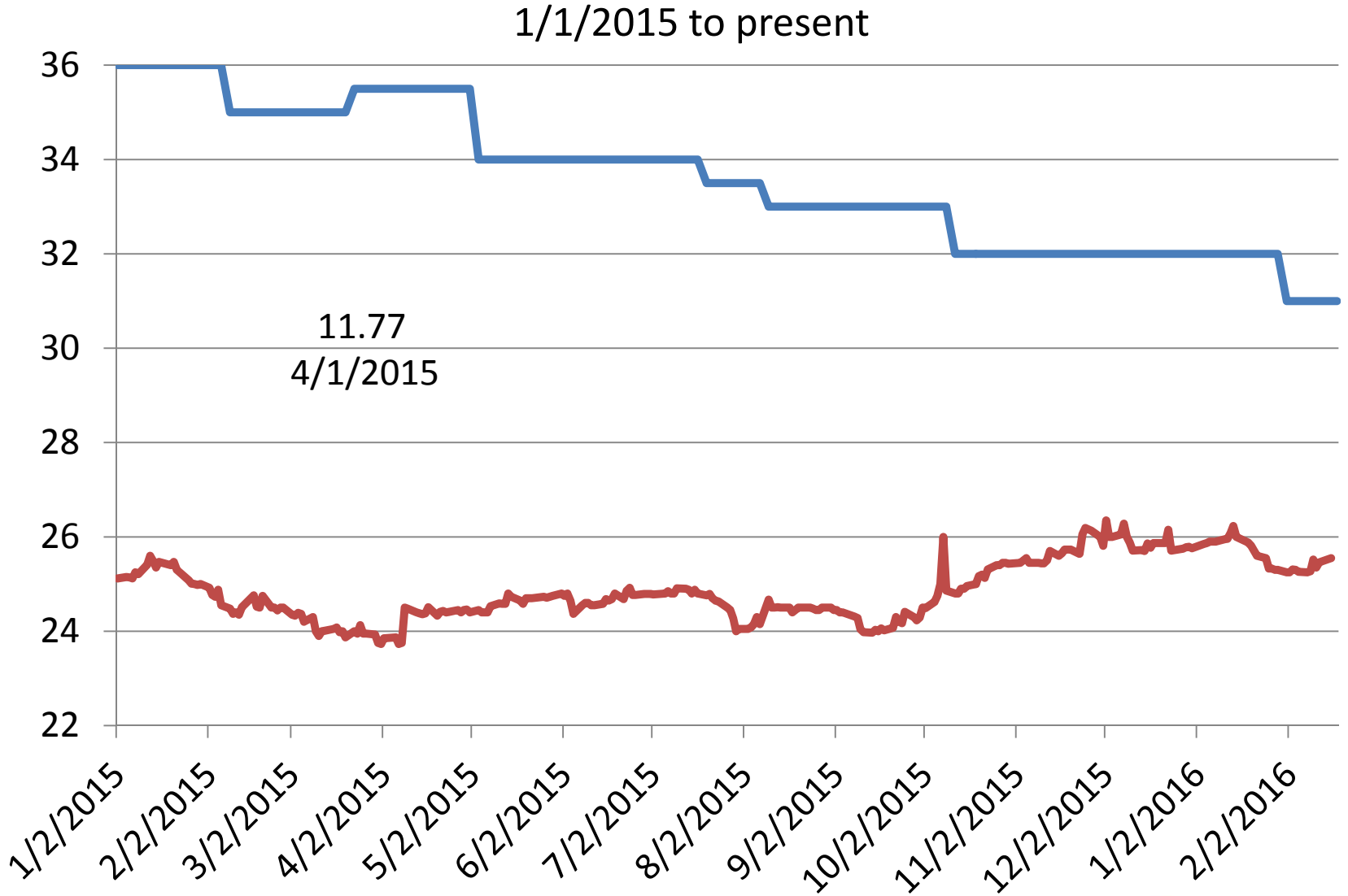
US Raws vs. Refined:



Source: ICE/Milling & Baking News

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