

UNITED STATES DEPARTMENT OF AGRICULTURE (USDA)

**2026 SMALL BUSINESS SUBCONTRACTING OPPORTUNITIES DIRECTORY
OFFICE OF SMALL AND DISADVANTAGED BUSINESS UTILIZATION**

ROOM 1449 - SOUTH BUILDING WASHINGTON, D. C. 20250

<https://www.usda.gov/da/osdbu>

INTRODUCTION

Public Law 95-507 requires contractors (other than small business concerns) receiving a Federal contract exceeding \$900,000 (\$2,000,000 for construction), which offers subcontracting possibilities, to establish subcontracting plans and goals that provide maximum contracting opportunities for Small Businesses, Small Disadvantaged Businesses, Women-Owned Small Businesses, HUBZone Small Businesses, Veteran-Owned Small Businesses and Service-Disabled Veteran-Owned Small Businesses. Government-wide goals have been established as five percent for small disadvantaged businesses, five percent for women-owned small businesses, three percent for HUBZone certified small businesses, three percent for veteran-owned small businesses and three percent for service-disabled veteran-owned small businesses; these goals pertain to the agency's total value of all prime contract and subcontract awards for each fiscal year. A subcontracting plan is required of large business prime contractors with contracts meeting the thresholds, provides for the establishment of goals. Subcontracting plans also contain other provisions to ensure that the potential capabilities of a small business, small disadvantaged business, women-owned small business, HUBZone small business, veteran-owned small business and service-disabled veteran-owned small business concerns are fully considered for use. The plan may apply to a specific contract requirement or the entire production of a commercial product. In establishing subcontracting goals, the contractor may include all purchases that contribute to the performance of the contract, including a proportionate share of the product or service costs which are normally allocated as indirect costs. A company official is appointed to administer the plan.

THE USDA MARKETPLACE

The contracting function at USDA is highly decentralized; there are 10 major contracting agencies and more than 200 field procurement offices. Most large procurements requiring a subcontracting plan take place at the headquarters levels or at major designated procurement centers. Approximately 50 percent of USDA's procurement budget is spent purchasing food commodities in support of various domestic and export feeding programs. It is not surprising, therefore, that the largest percentage of the subcontracting activity is carried out by food commodity contractors. This trend is slowly changing as more and more large contracts are awarded in the technical and administrative support areas. USDA establishes goals for prime contracting and subcontracting dollars to be awarded. Prime contractors are encouraged to seek innovative ways to increase the participation of small business concerns in USDA procurements. To the extent feasible, major negotiated acquisitions will contain evaluation criteria provisions which take into consideration the prime contractor's efforts and the extent of subcontracting with small business concerns. OSDBU is actively involved in the review of subcontracting plans.

Agricultural Marketing Service (AMS) Commodity Procurement Program

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
AMERIQUEL GROUP, LLC 18200 Highway 41 North Evansville, IN 47725-8588	Lana Lis llis@ameriquel.com 812-867-1300 Ext 10302	100127 - Beef Can- 24/24 OZ 110477 - Chicken Pouch 36/10 OZ 100138 - Beef Chili W/O Beans CAN 24/24 OZ 100139 - Pork Can- 24/24 OZ Chicken Boned Pouch- -36/10 oz PP - Peanut Products MC - Macaroni and Cheese (Dry) PA - Pasta	Raw materials, retort pouch material, pouch cartons, labor, maintenance, auto, dues, donations, employee testing, grading, employee relations, insurance, janitorial, lab supplies, licenses, logistics, supplies, pest control, professional fees, rental equipment, safety, security, uniforms, travel, utilities	12-3J14-26-C-0322	\$5,531,696.84
BASIC AMERICAN INC. 2999 OAK RD, Suite 80 WALNUT CREEK, CA 94597-2066	DLedin@baf.com 925-472-4139	Potato Bulk For Process Dehydrated Potato For Process Into Dehy Prd	Commodities, ingredients, packaging, MRO, indirect, facility services, logistics, office supplies	12-3J14-26-C-0173	\$1,731,100.00
CAVINESS BEEF PACKERS LTD. 4206 E AMARILLO BLVD AMARILLO, TX 79107	Jim Hargis jim@cavinessbeef.com 806-372-5781	BEEF COARSE GROUND FRZ CTN-60 LB	Direct materials, direct supplies, indirect/overhead	12-3J14-26-C-0342	\$18,650,060
CENTRAL VALLEY MEAT CO. INC. 10431 8 3/4 AVE HANFORD, CA 93230-9248	Zoua Yang zyang@centralvalleymeat.com 559-412-9982	BEEF CRUMBLES W/SPP LFT OPT PKG- 4/10 LB BEEF CRUMBLES W/SPP PKG-4/10 LB	Meat products, security, transportation, operational supplies, Packaging supplies, repair/maintenance, chemicals/sanitation	12-3J14-26-C-0340	\$16,406,460
DOLE PACKAGED FOODS LLC 1 BAXTER WAY STE 100 WESTLAKE VILLAGE, CA 91362-3890	Alexander Odio 805-413-6665 alexander.odio@doleintl.com	Peaches Freestone Slices Frz Ctn Peaches Freestone Diced Frz Cup Strawberry Frz Ctn Strawberry Frz Cup Apricot Frz Ctn Apricot Frz Cup	frozen commodities, raw commodities, ingredients, warehousing, packaging materials, outside labor, machinery and equipment, health services	12-3J14-26-C-1065	\$944,526.00

GOLD CREEK FOODS LLC 2063 MEMORIAL PARK DR GAINESVILLE, GA 30504-5801 HARRIS RANCH BEEF COMPANY 16277 S MCCALL AVE Selma, CA 93662-9458	Jody Hardin 770-354-9186 Jody.hardin@goldcreekfoods.com	Chicken Products	Ingredients, landscaping, contract/temp labor, transportation, contract sanitation, rent/lease, professional services, legal, IT, PPE, insurance	12-3J14-26-C-0378	\$14,125,536.00
JBS S/A 1770 PROMONTORY CIRLE GREELEY, CO 80634-9039	Mandy Kempton 970-506-2097 Mandy.Kempton@jbssa.com	Chicken Cut Up FRZ CTN-40 LB Chicken Small Chilled- BULK Chicken Large Chilled- BULK Chicken Legs Chilled- Bulk Chicken While Bagged FRZ CTN-36-43 LB Chicken Oven Roasted FRZ 8 PC CTN-30 LB Chicken Leg QTR FRZ Bag-4/10 LB Chicken Strips FRZ CTN-30 LB	Packaging, ingredients, services, capital, production accessories, transportation, and chemicals	12-3J14-26-C-0319	\$849,893.60
LAKESIDE FOODS INC. 2400 S 44TH ST MANITOWOC, WI 54220-5846	Brett Siikarla 920-684-3356 bsiikarla@lakesidefoods.com	Beans Green Can Carrots Can Corn Cream Style Can Corn Whole Kernel Can Corn Whole Kernel (LIQ) Can Peas Can Veg Mix Can Spinach Can Potatoes Wht Slices Can K Corn Whole Kernel (LIQ) Can K Peas Can Corn Whole Kernel Low Sod Can	Raw material supplies, service vendors, uniforms, landscaping, IT, janitorial supplies, catering	12-3J14-26-C-0324	\$9,304,376.41
PETERSON FARMS INC 3104 W BASELINE RD SHELBY, MI 49455-9633	Amy Baker 231-861-6333 Ext:200 abaker@petersonfarmsinc.com	Bottled Juice	Janitorial and uniforms	12-3J14-26-C-0302	\$3,103,744.00

Chelsie Prange
Agricultural Marketing Service (AMS)
Commodity Procurement Program
Chelsie.Prange@usda.gov

Diana Dau David
Agricultural Marketing Service (AMS)
Commodity Procurement Program
Diana.Dau@usda.gov

APHIS/AMS (non-food) Marketing and Regulatory Programs

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
ZOETIS, Inc 10 Sylvan Way Parsippany, NJ 07054	Madison Poupard 269-910-0555 madison.poupard@zoetis.com	PPD Tuberculin	Sole Source for PPD Tuberculin	12639525D0024 Ordering Period through 05/23/2030	\$5,045,000.00
Clark Nexsen, Inc. 4525 Main St, Ste 1400 Virginia, Beach, VA 23462	Clint Hardie 478-743-8415 chardie@clarknexsen.com	Nationwide AE Services	Lab planning, structural engineering, environmental engineering, commissioning, landscape architecture	12639521D0050 – Option Periods through 6/30/2026	\$15,000,000.00
Coffman Engineers, Inc. 10 N Post St, Ste 500 Spokane, WA 99201	Traci Hanegan 509-328-2994 traci.hanegan@coffman.com	Nationwide AE Services	Construction Cost estimate, lab planning, geotechnical engineering, environmental engineering	12639521D0051 – Option Periods through 6/30/2026	\$15,000,000.00
Cushing Terrell 13 N 23rd St Billings, MT 59101	Shawn Pelowitz 612-213-2183 ShawnPelowitz@cushingterrell.com	Nationwide AE Services	Surveying Geotechnical engineering, environmental engineering.	12639521D0052 – Option Periods through 6/30/2026	\$15,000,000.00
Stanley Consultants, Inc. 100 Court Ave, Ste 300 Des Moines, IA 50309	Joyce Becker 303-925-8256	Nationwide AE Services	Interior design, lab planning, fire protection engineering	12639521D0055 – Option Periods through 6/30/2026	\$15,000,000.00

	beckerjoyce@stanleygroup.com				
Davey Resource Group, Inc. 3 Industrial Dr., Suite A Shrewsbury, MA 01545	Bill Stendrup 508-825-3217 bill.stendrup@davey.com	Tree Removal Services	Tree removal services in South Carolina	12639522D0073 – Option Periods through 11/08/2026	\$16,112,859.26
Merrick & Company 5970 Greenwood Plaza Blvd Greenwood Village, CO 80111	Michael Martin 303 353-3678 jondelay@merrick.com	Nationwide AE Services	Greenhouse design, landscape architecture, construction cost estimating, geotechnical engineering	12639521D0054 – Option Periods through 6/30/2026	\$15,000,000.00

Marcus Brown
 Animal and Plant Health Inspection Service
 Small Business Specialist
marcus.t.brown@usda.gov

Departmental Administration Office of Contracting and Procurement

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
Grunley Construction Co. 15020 Shady Grove Rd. Ste.500 Rockville, MD 20850-3390	Dylan Chandler, main 240.399.2000 cell 240.319.0288, dylanchandler@grunley.com	Construction Services	Mechanical, Electrical, Demolition, Drywall, Paint. (All construction trades)	12314422C0098 (No Option years) POP: 09/30/22 – 05/31/2026	\$119,536,274.26

Andrew Williams, Departmental Administration
Office of Contracting and Procurement
Small Business Specialist
Andrew.Williams3@usda.gov

**Food Safety & Inspection Service
(FSIS)**

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Food Safety & Inspection Service
Small Business Specialist
Madonna.Montgomery@usda.gov

Food and Nutrition Service (FNS) Contracts Management Division

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
Mathematica, Inc. 1100 First Street, NE, 12th Floor Washington, DC 20002-4221	Joshua Leftin (202) 484-9220 Andrew Wen (202) 484-9220	Microsimulation modeling and analytical support services	Microsimulation support services	12319825D5001 PoP: 09/30/2025 – 09/29/2030	\$10,172,973.54

Amber Blake
Food and Nutrition Service
Procurement Analyst
Amber.Blake@fns.gov

Rural Development Procurement Management Office

Prime Contractor Name Address/Zip	Small Business Liaison	Major Product(s) or Service(s)	Subcontracting Opportunities	Contract Number (Option Years) ¹	Dollar Amount ²
Information Systems and Networks Corp (ISN) 10411 Motor City Drive, Suite 700 Bethesda, MD 20817	Asya Smith Email: asya.smith@isncorp.com Office- 240.505.8316	Single Family Housing Direct Loan Default Services	Foreclosure Legal Services Appraisals Services Property Preservation and Maintenance Services Real Estate Owned Disposition Services	12SAD223D0004 10-year contract	\$1,000,000,000 (Base year and all options)
Dawson's Realty and Mortgage, Inc. Dbas Dawson's Management	Tim Turner Tim Turner 770-962-4981 info@dawsonsmangement.com	Single Family Housing Direct Loan Default Services	Foreclosure Legal Services Appraisals Services Property Preservation and Maintenance Services Real Estate Owned Disposition Services	12SAD223D0001 10-year contract	\$1,000,000,000 (Base year and all options)

Jackie Kennedy
Rural Development
Small Business Specialist
Jackie.Kennedy@usda.gov